The 5 Temptations of a CEO

Please find below 5 temptations – according to P. Lencioni – avoiding effective team success.

Accountability ensures Results

Popularity over accountability

Clarity allows Accountability

Certainty over clarity

Harmony over conflict

Invulnerability over trust





Strategy for Overcoming: Focus on results

- Publicly commit to measurable results
- Evaluate your success based on these results alone



POPULARITY

Strategy for Overcoming: Hold people accountable

- · Confront direct reports immediately about behavior and performance
- · Clarify expectations up front to make confronting reports easier



CERTAINTY

Strategy for Overcoming: Provide clarity

- Set public deadlines for making key decisions
- Practice making decisions without complete information around less risky issues



HARMONY

Strategy for Overcoming: Establish productive conflict

- Draw out differing opinions and perspectives from staff members
- Engage in and allow passionate discussions about key issues



INVULNERABILITY

Strategy for Overcoming: Build trust

- · Acknowledge your own weaknesses and mistakes
- Allow direct reports to see your human side

Your job to-be-done as an inspiring Leader is to focus on the **5 consistent Strategies** (in blue).

